



quant<sup>®</sup>

**FLEXI** **CAP**  
FUND

(erstwhile quant Consumption Fund)

**Flexibility creates Adaptability**



## quant FLEXI CAP FUND

**An open ended dynamic equity scheme investing across large cap, mid cap, small cap stocks**

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quant<sup>®</sup>

multi asset, multi manager





*Introducing*

quant<sup>®</sup>

**FLEXI**

(erstwhile quant Consumption Fund)

**CAP  
FUND**



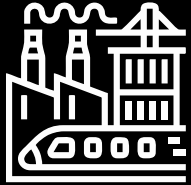
**Minimum 65% of total assets invested in equity and equity related instruments**



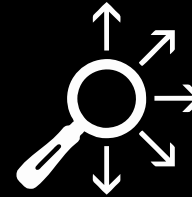
**Ability to invest across Large Cap, Mid Cap and Small Cap companies without any restrictions**



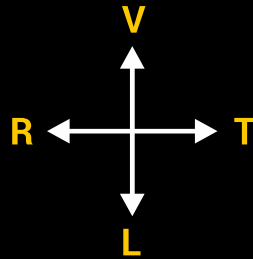
**Ability to participate in various themes/sectors across all market capitalizations, thus, ensuring diversification**



Market-cap agnostic  
and theme/sector agnostic



Inherent adaptability to  
navigate volatility, thus,  
endeavouring to deliver  
superior risk-adjusted  
returns



Fund managed dynamically using VLRT  
Investment Framework which aligns  
investment approach and allocation as  
per prevailing market conditions



Global and macro-centric  
research approach with a  
focus on quantifying  
participants' behaviour



Indian growth story is  
intact and with money  
moving east, India is set  
to become one of the  
biggest beneficiaries of  
the global reset



Over the years, different market caps have performed differently. **quant Flexi Cap Fund will dynamically re-align its portfolio across the three caps guided by Valuation Analytics, Liquidity Analytics & Risk Appetite Analytics (VLRT Framework).** These coupled with Predictive Analytics lead to a better timing of investments, thus, endeavoring to deliver superior risk-adjusted returns

Year	Nifty 100 TRI	Nifty Mid 150 TRI	Nifty Small 250 TRI
CY2011	-25.20%	-31.62%	-35.78%
CY2012	32.25%	47.18%	40.09%
CY2013	6.98%	-2.44%	-7.64%
CY2014	34.83%	61.78%	69.39%
CY2015	-1.32%	9.28%	9.96%
CY2016	4.66%	5.47%	0.52%
CY2017	32.77%	54.36%	56.09%
CY2018	3.39%	-12.49%	-26.54%
CY2019	11.44%	0.58%	-7.59%
CY2020	15.97%	25.12%	25.55%
CY2021	26.03%%	48.48%	61.48%



## Rising Incomes



## Infrastructure Development



## Innovative Systems (Technology)



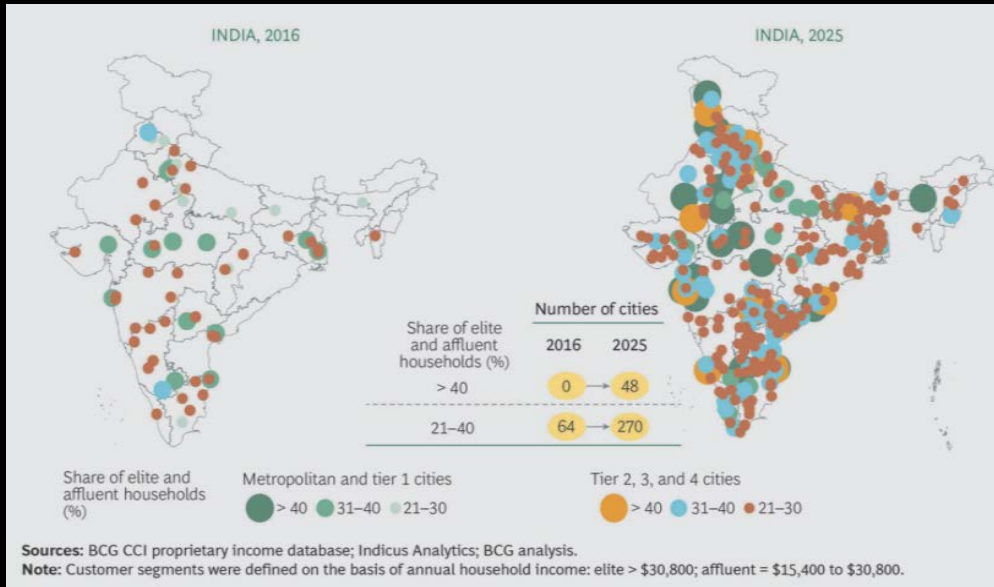
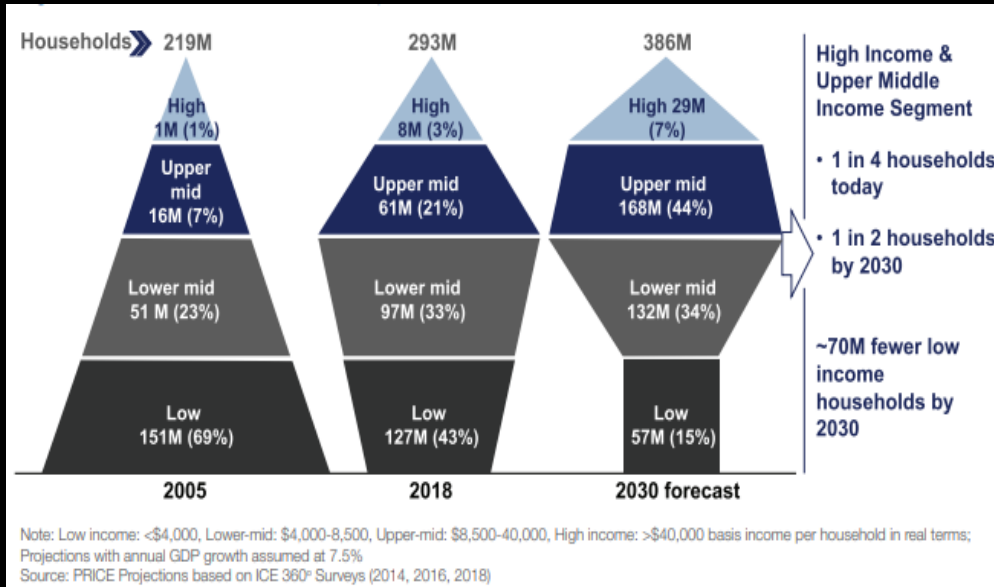
## Young Demography



## Favorable Demand Outlook

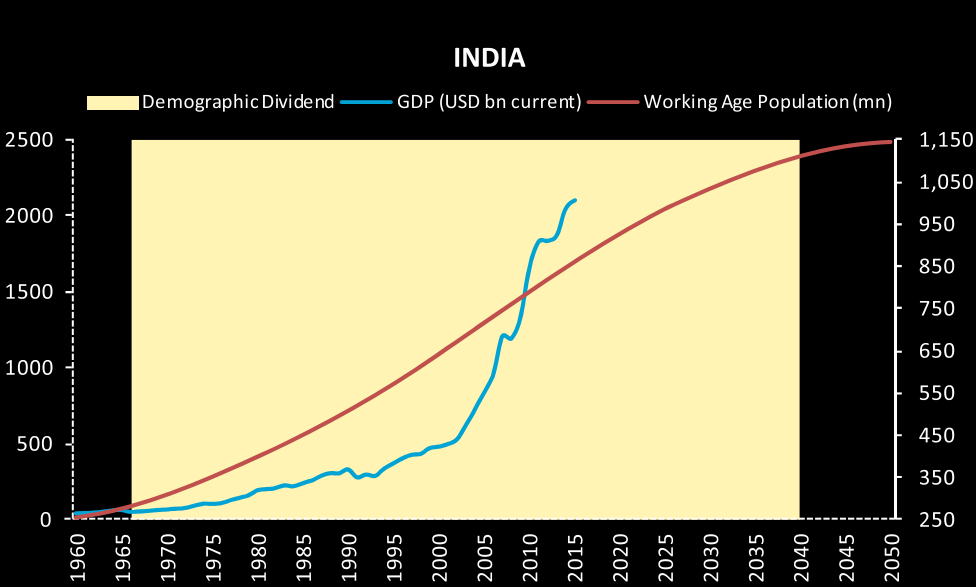
As stated earlier, India will be one of the biggest beneficiaries of the VEP and Global Reset. **Significant FDI inflows and India playing a larger role in the world's supply chain are nothing but early glimpses of the change that will occur.**

The world is looking up to India and there are **five key factors that play to our advantage** – rising incomes for the middle and lower-income households, expenditure on Infrastructure and related projects, rapid digitization of the economy, suitable demographics and the demand potential of the domestic market

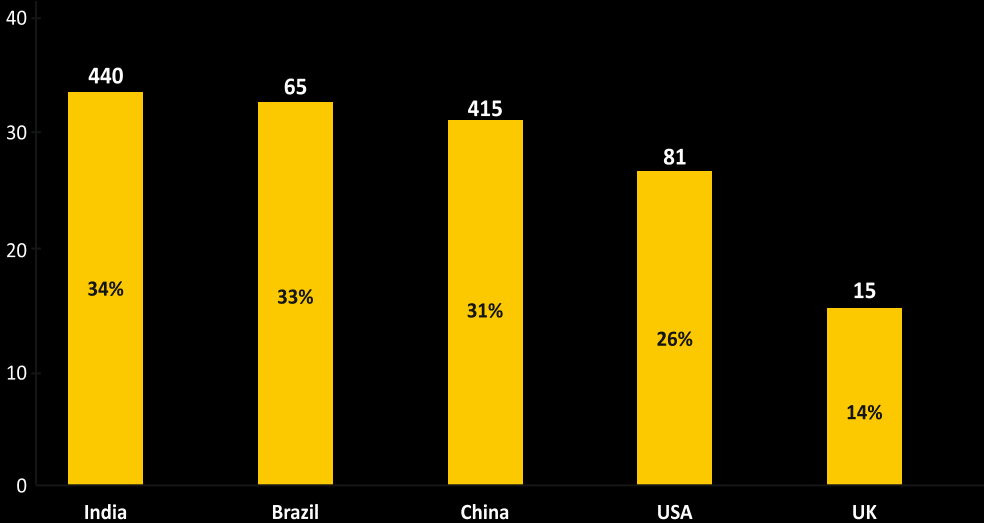


**Rising income affluence is the primary driver for forecasting increased consumption to US\$ 6 trillion by 2030, up from US\$ 1.5 trillion in 2018-19.** Upper Middle Income households will contribute nearly half of India's increase in consumption increasing from 30% today.

Small towns are due to become the new urban centers of India. The urban-rural gap is set to diminish. **By 2025, approximately 120 emerging cities will have average household incomes equal to that of metropolitan cities.** With emergence of WFH, this trend has only accelerated post-Covid



Millennial population (in millions) as a % of country's total population



At 440 million, India's millennial population accounts for 34% of the total population. In absolute terms, it is the largest globally and as a percentage of total population, it is one of the highest amongst major economies. With the global population ageing, During this period of reaping the demographic dividend, India will be at the peak of it's aggregate productive capability



## *Being Relevant with 'predictive analytics'*

The core engine that drives us and sets us apart is a robust and differentiated investment framework that enables us to see beyond the horizon and stay relevant. Our unique analytical framework for enabling 'predictive analytics' encompasses all available asset classes and sectors, formulating a multi-dimensional research perspective

### Why multi-dimensional?

The markets are a complex, dynamic system. There is no one formula or strategy or perspective that can consistently outperform

A diverse set of variables and participants are continuously interacting with each other in myriad ways

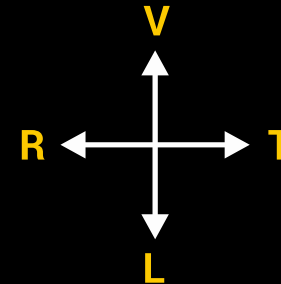
In the face of this uncertainty and complexity, instead of limiting ourselves to any one school of thought we have found consistent success by studying markets along four dimensions: Valuation, Liquidity, Risk Appetite, and Time [VLRT]

### VALUATION ANALYTICS

Knowing the difference between price and value.

### RISK APPETITE ANALYTICS

Perceiving what drives market participants to certain actions and reactions.



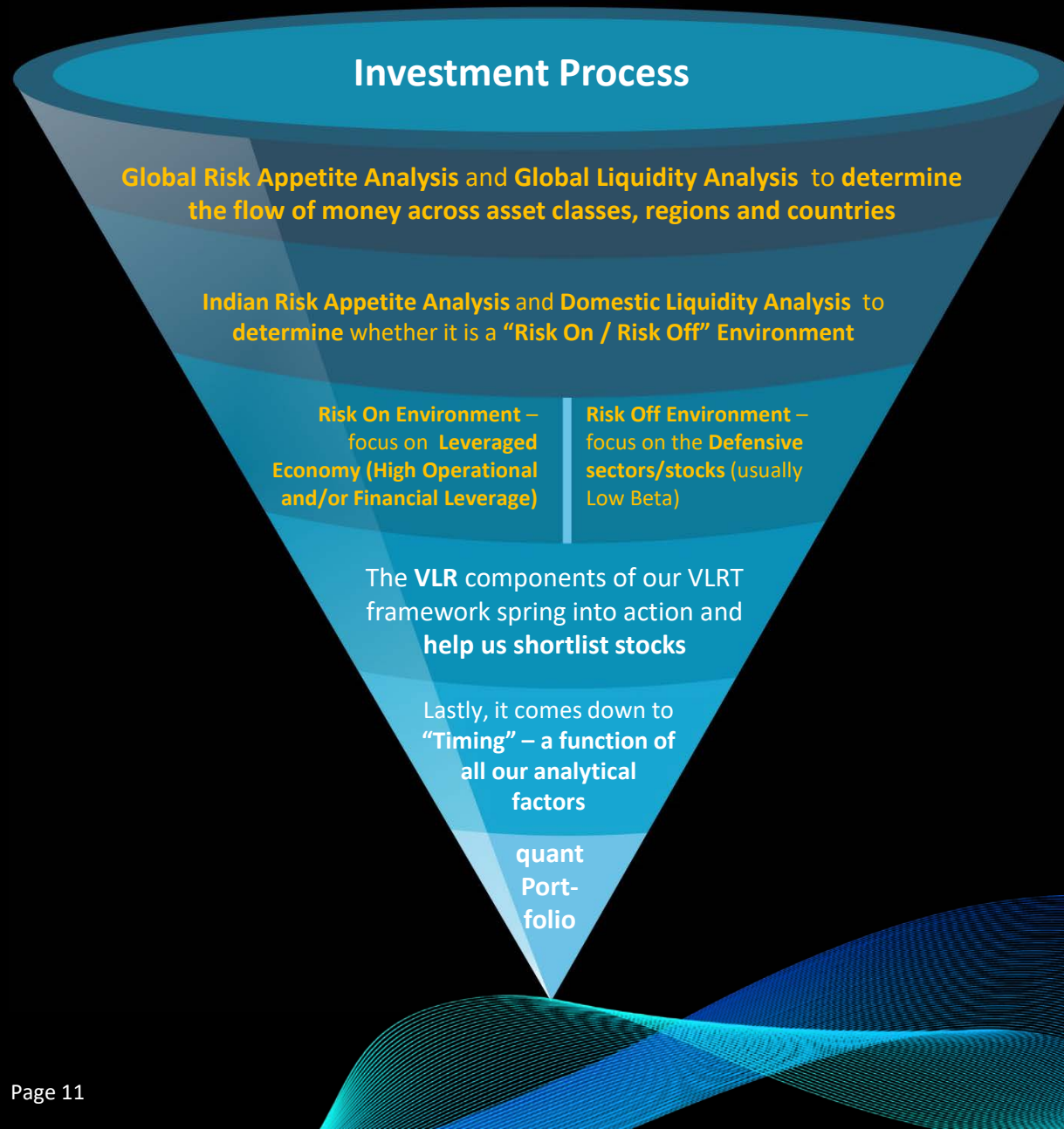
### TIMING

Being in sync with the waves of value and behaviour

### LIQUIDITY ANALYTICS

Understanding the flow of money across asset classes.

	Traditional Active Investing	Adaptive Asset Allocation
<b>Methodology</b>	Identify securities that will outperform the market due to standalone economic attributes	Identify securities with sound economic attributes and adjust systematic risk exposures to benefit from periods of market under or over valuation due to liquidity and behavioral changes
<b>Source of alpha</b>	Company-specific unsystematic risk	Unsystematic risk + anomalous systematic risk situations
<b>Logical basis</b>	Less diversification, resulting in company-specific risk exposures that can generate alpha	Managed diversification to systematic risk to benefit and protect against periods of volatility while simultaneously harnessing company-specific risk exposures based on valuations
<b>Tools</b>	Detailed knowledge and modelling of individual companies and industries to find intrinsic value	Detailed knowledge and modelling of individual companies and industries to find intrinsic value along with sentiment indicators, liquidity data and game theory analysis that track macroeconomic and geopolitical developments
<b>Horizon</b>	Daily to 5 years	Daily to perpetuity
<b>Nature of Allocation</b>	Tactical	Dynamic

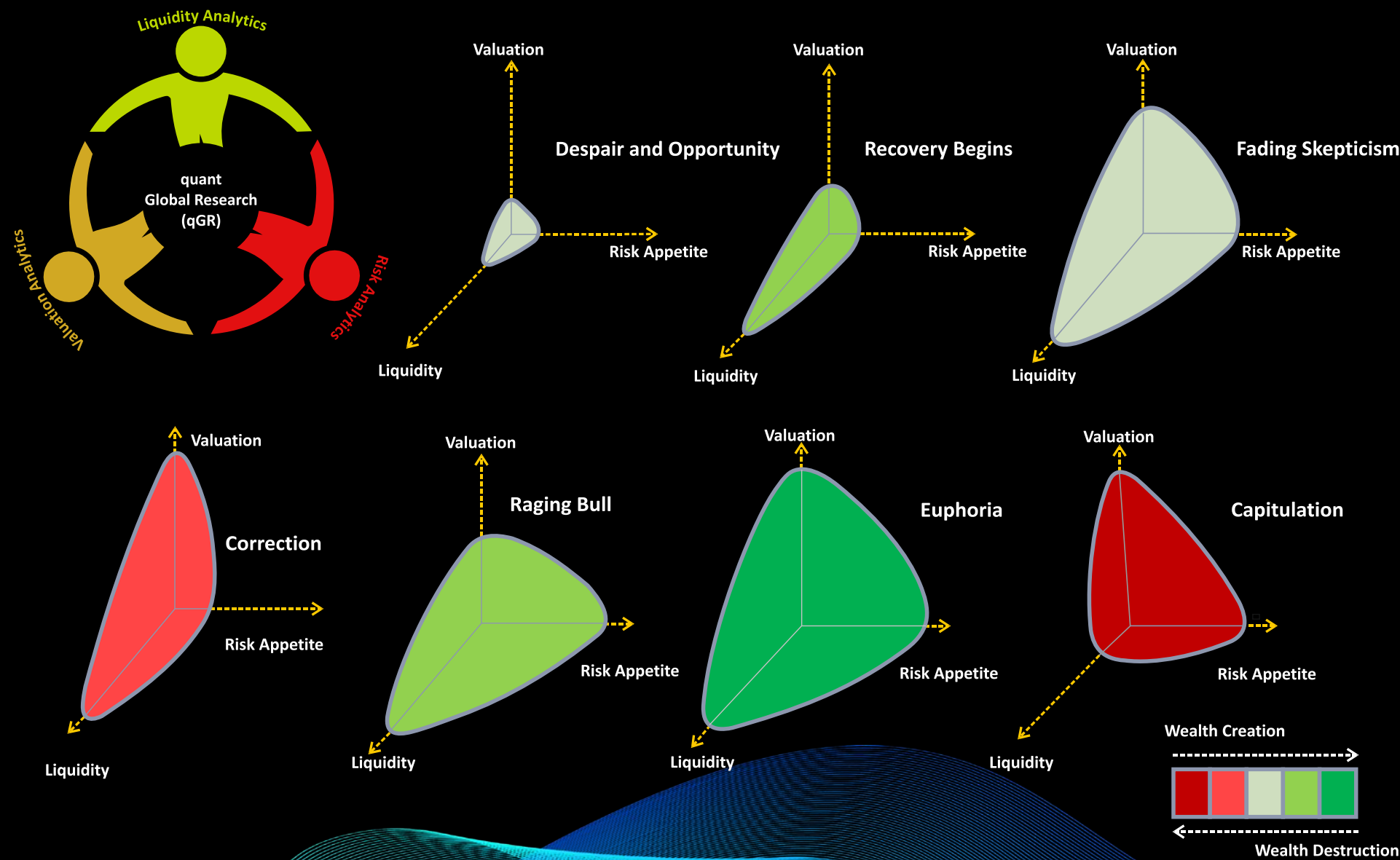


quant pursues global research with a focus on financial markets and the real economy which includes the real economy and leveraged economy. We place a large emphasis on the role of participants' behavior. This idea has evolved into a multi-dimensional research perspective which is now formulated in our VLRT framework

**In a dynamic world, it is not just a choice but a necessity to adopt a multi-dimensional approach**

The world is becoming non-linear and parabolic and to stay relevant, money managers must think with an unconstrained mind, actively update their methods and earnestly search for absolute returns, considering all markets and asset classes



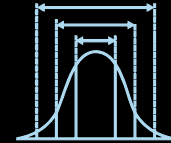


Period	Scheme Return (%)	Benchmark Return (%)	NIFTY Return (%)	Value of ₹10,000 invested		
				Scheme	Benchmark	NIFTY
6 Month	10.78%	11.87%	11.22%	11,078	11,354	11,122
1 Year	57.91%	31.60%	25.26%	15,791	15,983	12,526
3 Years	31.18%	19.13%	18.12%	22,572	24,179	16,480
5 Years	24.01%	17.89%	17.69%	29,332	31,542	22,579
Since Inception	14.19%	15.66%	14.65%	57,685	68,281	60,862

$$S = \left( \frac{R_p - R_f}{\sigma_p} \right)$$

**R<sup>2</sup>**

**β**



Standard Deviation\*

**22.46%**

R- Squared\*

**0.61**

Beta#

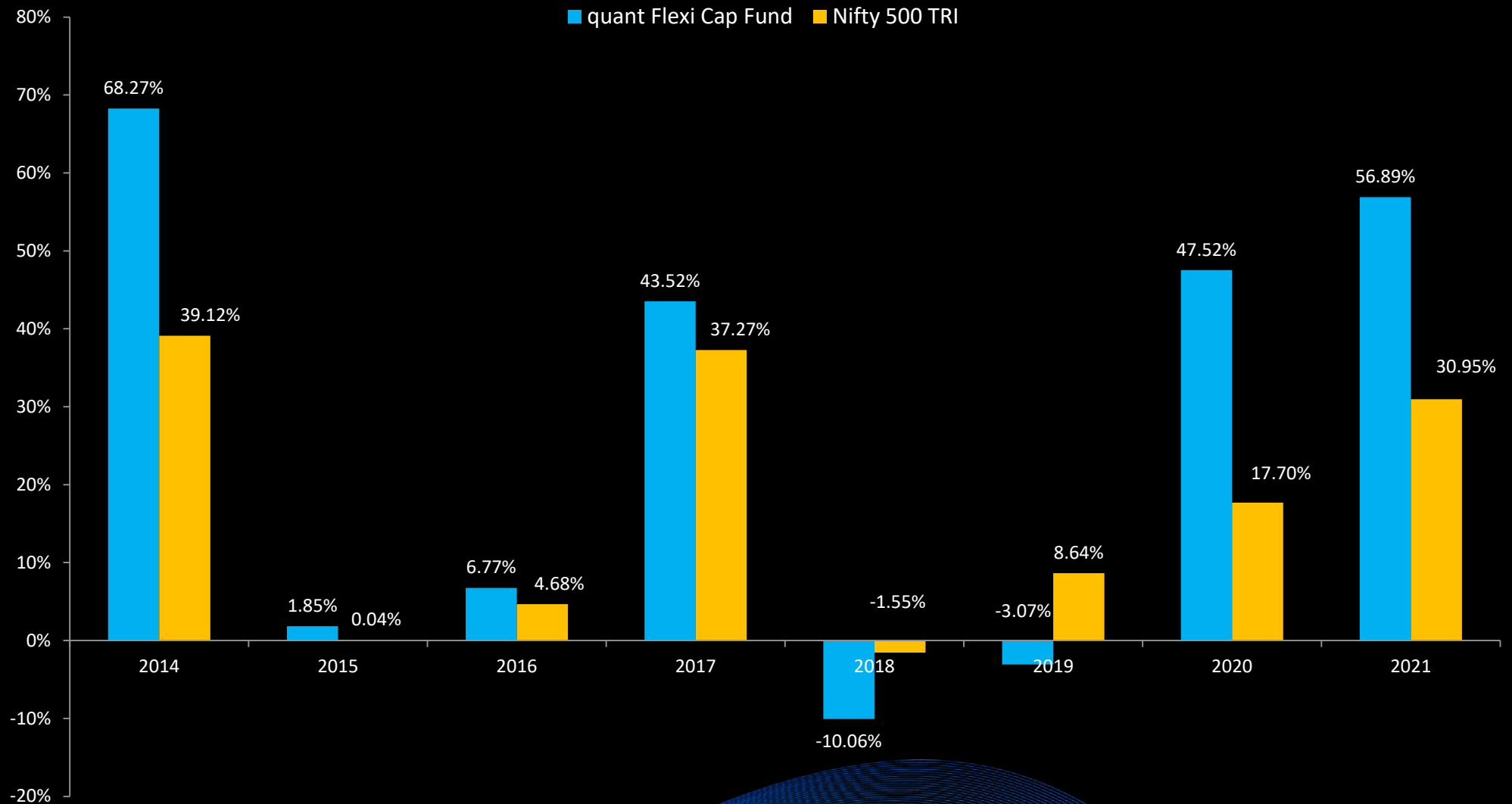
**1.00**

Sharpe Ratio\*

**1.20**

\*Standard Deviation, Sharpe Ratio & Beta are calculated on annualised basis using 3 years history of monthly returns; risk free rate assumed to be 5.96% for calculating Sharpe Ratio (calculated based on annualised CRISIL CBLO Index returns over 3 years)

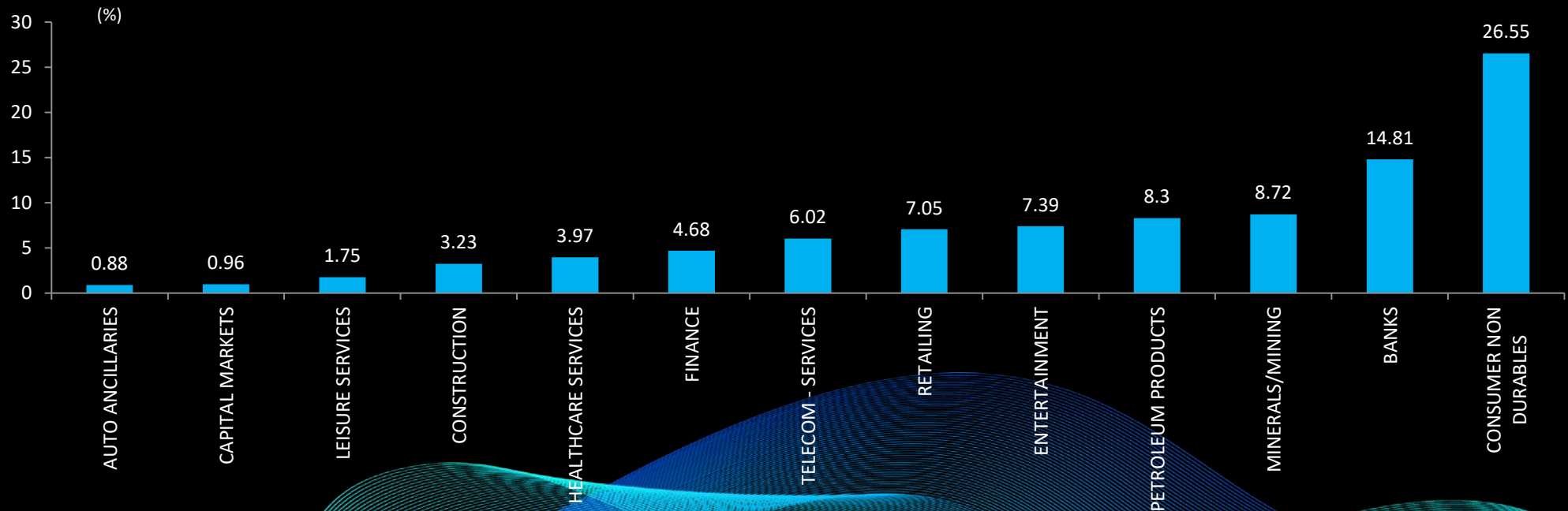
# Portfolio beta as on December 31, 2021

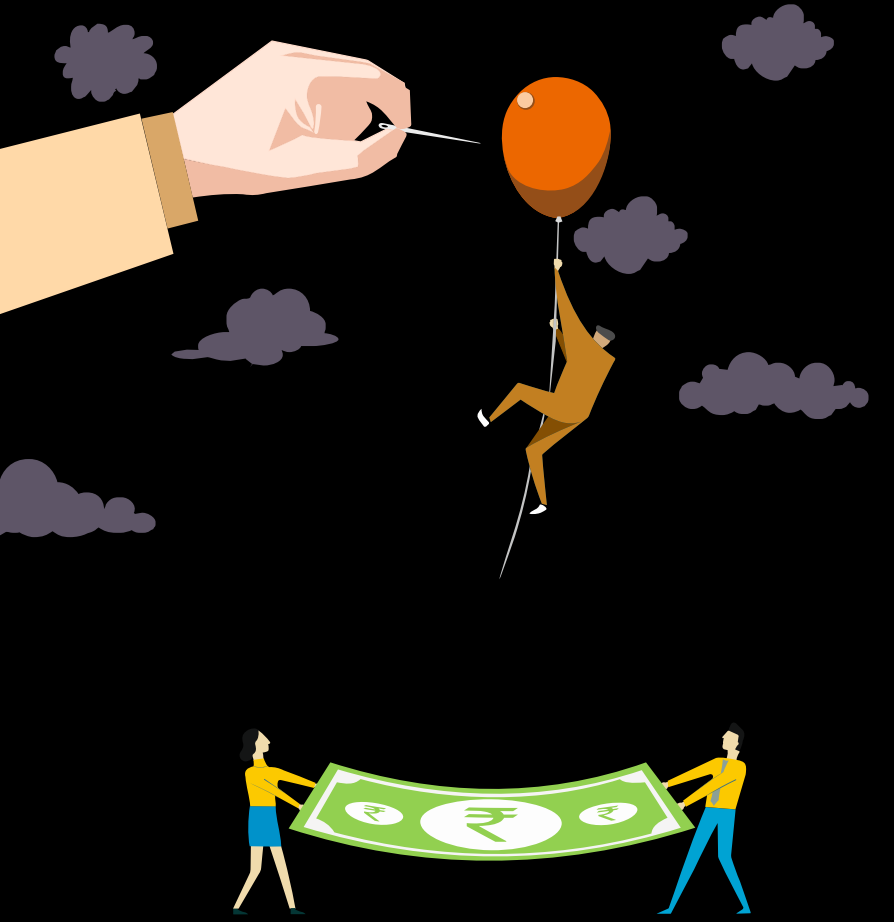




STOCK/ INSTRUMENT	% TO NAV
United Spirits Limited	9.19
ICICI Bank Limited	8.95
UNITED BREWERIES LIMITED	8.72
Adani Enterprises Limited	8.72
ITC Limited	8.64
Reliance Industries Limited	8.30
Just Dial Limited	7.05

STOCK/ INSTRUMENT	% TO NAV
Bharti Airtel Limited	6.02
SUN TV Network Limited	4.76
State Bank of India	4.19
<b>Total of Top 10 Holding</b>	<b>74.55</b>
<b>Equity &amp; Equity Related</b>	<b>94.32</b>
<b>Cash &amp; Other Receivable</b>	<b>5.68</b>
<b>Grand Total</b>	<b>100.00</b>





quant's distinct investment framework – VLRT – enables dynamic money management

quant's Predictive Analytics Indicators are identifiers of inflexion points and opportunities in the complex investing environment<sup>3</sup>

Global research led investing - qGR suggests a prolonged period of volatility, which based on cycles analytics could last up to 2047 as global markets search for a new equilibrium. The crucial requirement for being relevant and successful in this phase will be the ability to adapt. It has always been our endeavor to make volatility our friend and ride past it by using a dynamic style of money management

**quant**<sup>®</sup>  
multi asset, multi manager



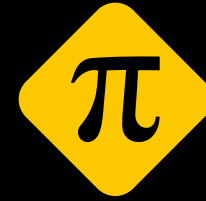
### active

In a dynamic world that is continuously changing due to technology and increasingly volatile geopolitics, passive investment strategies can no longer outperform. **Alpha belongs to active strategies that can invest in sync with the dynamics at play.**



### absolute

We believe consistent outperformance requires complete freedom from looking at the world relatively. It is why **we design investment strategies with an absolute objective of delivering superior risk-adjusted returns irrespective of market conditions.** With this absolute objective, comes clarity of thought.



### unconstrained

Embedded within our processes and systems is the conviction that the surest way to success in investing is through cultivation of a multitude of opinions and perspectives. **By bringing together this diversity of ideas within our investment framework, we aim to unearth every possible opportunity in any set of circumstances.**



## *Being Relevant with 'predictive analytics'*

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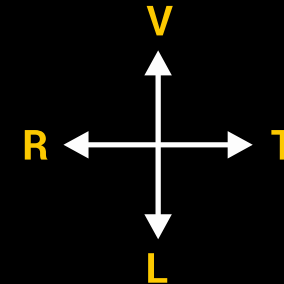
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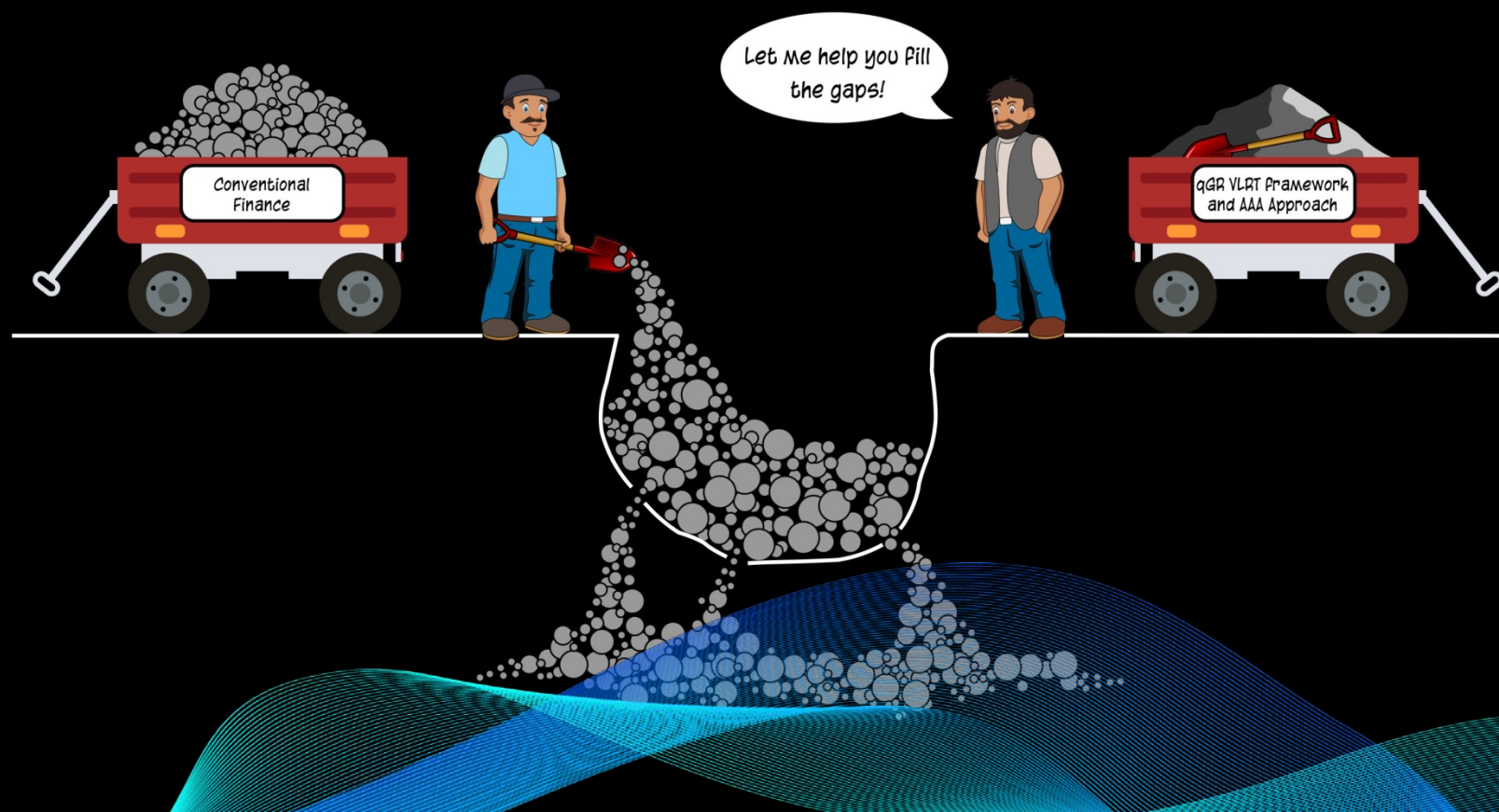


**Intrinsic value is not what trades are made on, but without real value, no price is justifiable**

**Valuation Analytics is the cornerstone of the entire investment process.** We strongly believe that **without a sound economic model along with strong governance and management capability, no entity can survive for long** and hence, no potential reward justifies the risk being taken

There is an important difference in how we analyse businesses and the macro environment. **We believe conventional analytical methodologies, which have existed for decades now, have several limitations**

Thus, at qGR, we augment conventional analytical methodologies with various alternate tools: for instance, growth in electricity usage provides a check on the economic picture painted by the GDP number. Similarly, a deep analysis of management and directors can help weed out companies, which could become liable for regulatory or legal action



## Step 1: Identification



### IDENTIFICATION OF STOCK

Proprietary quant Screeners

Promoter/FII/MF Flows

Corroborative Signal from Proprietary  
qGR indicators



### SCUTTLEBUTT

Verify company claims with channel checks,  
factory visits, employee interactions etc.

Assessing competition in the various parameters to  
judge the level of business outperformance



### MOAT ANALYSIS

Understanding Industry dynamics

Assessing the long term sustainability of the  
competitive advantage

Analyzing the key drivers of business value

## Step 2: Valuation



### PROBABILITIES

Multiple probabilistic scenario  
analysis and predictive modeling  
for better decision making under  
uncertain environments.



### CORPORATE GOVERNANCE

Analysis of management  
intent and examination of  
corporate governance  
standards within the  
organization.



### CASH FLOWS

The best gauge of capital allocation  
abilities. Multiple probabilistic  
scenario analysis and predictive  
modeling for better decision making  
under uncertain environments.



### VALUATION PARAMETERS

Applying theoretical and perception  
multiples to arrive at the most  
optimal value of the business for  
effective market timing strategy.



### LEVERAGE INVESTIGATION

Understanding the liquidity and  
debt profile of the company,  
holding co and associates,  
alongwith industry peers, to gauge  
business resilience to shocks.

## The Guiding Voices



PAT  
DORSEY

Unless a company has some kind of economic moat, predicting how much shareholder value it will create in the future is pretty much useless, regardless of what the historical track record looks like. Looking at the numbers is a start, but its only a start. **Thinking carefully about the strength of the company's competitive advantage, and how it will or won't be able to keep the competition at bay, is a critical next step**

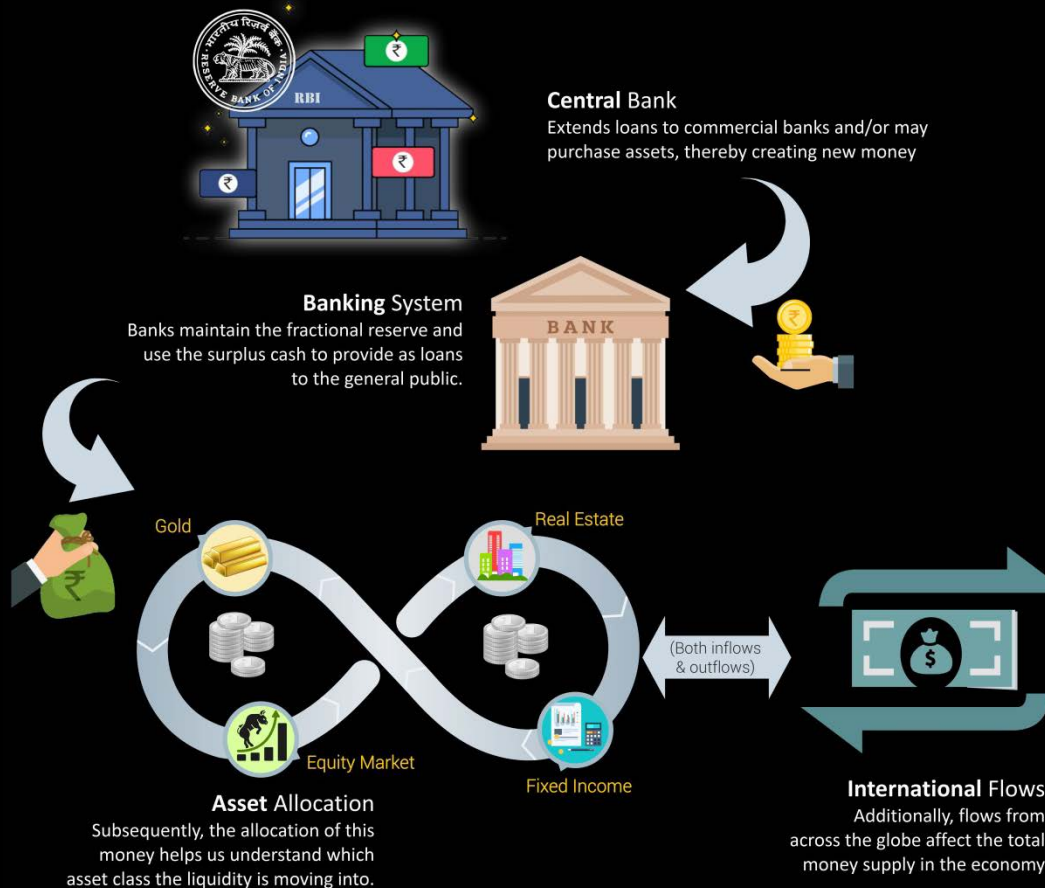


THOMAS ROWE  
PRICE JR.

Every business is manmade. It is a result of individuals. It reflects the personalities and the business philosophy of the founders and those who have directed its affairs throughout its existence. **If you want to have an understanding of any business, it is important to know the background of the people who started it and directed its past and the hopes and ambitions of those who are planning its future**



*“Global liquidity and its drivers are of major importance for international financial stability”* — Bank of International Settlements



Our Risk appetite indicators are combined with liquidity analytics, one of the components of our 4 piece VLRT framework, to determine whether the environment is one of Risk On or Risk Off.

**Liquidity Analytics is composed of a set of indicators and principles that help track the flow of money among different asset classes.**

We believe that a key source of Adaptive Alpha is predicting the ebb and flow of the tide of money that enables all boats to rise or fall. Liquidity Analytics enables us to benefit from, or protect against, an expansion or compression of valuation multiples, which are not due to fundamental structural changes in a company or economy.

The past decade has seen the rising importance of liquidity as a return driver. Now as we enter a more volatile phase, tracking the flow of funds will become a critical aspect of money management.

*"History doesn't repeat itself but it often rhymes"* – Mark Twain

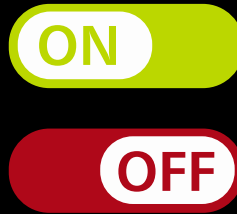
Mark Twain very rightly stated that history doesn't repeat itself but it often rhymes. This statement couldn't be truer for the financial markets. As financial markets have evolved, its sophistication has become evident in the form of the development of complex financial products and the consequent emergence of different asset classes. It is the evolution of these unique products that has changed the face of risk appetite in different eras.

This evolution is also reflected in our inclusion of risk analytics as a significant dimension of the overall investing analytics framework. Before we showcase the risk appetite indicators, it is imperative for us to first explain the concept of risk appetite.



Our analytical indicator – Risk Appetite – captures the level of frothiness in the financial markets. This indicator is substantially different from the commonly available risk indices. While the risk indices help define the risk associated with certain trades, risk appetite captures the level of euphoria and skepticism currently prevailing in the financial markets. In addition, the **risk appetite indicator helps us determine nature of investing environment – i.e. whether it is a Risk On environment or a Risk Off one.** Using this we dissect the asset classes, regions and countries where allocation is most attractive, thus, driving a more efficient, risk-adjusted resource allocation. We do not look at the Risk Appetite of India alone but take a global perspective to understand the flow of money between regions and asset classes

# RISK



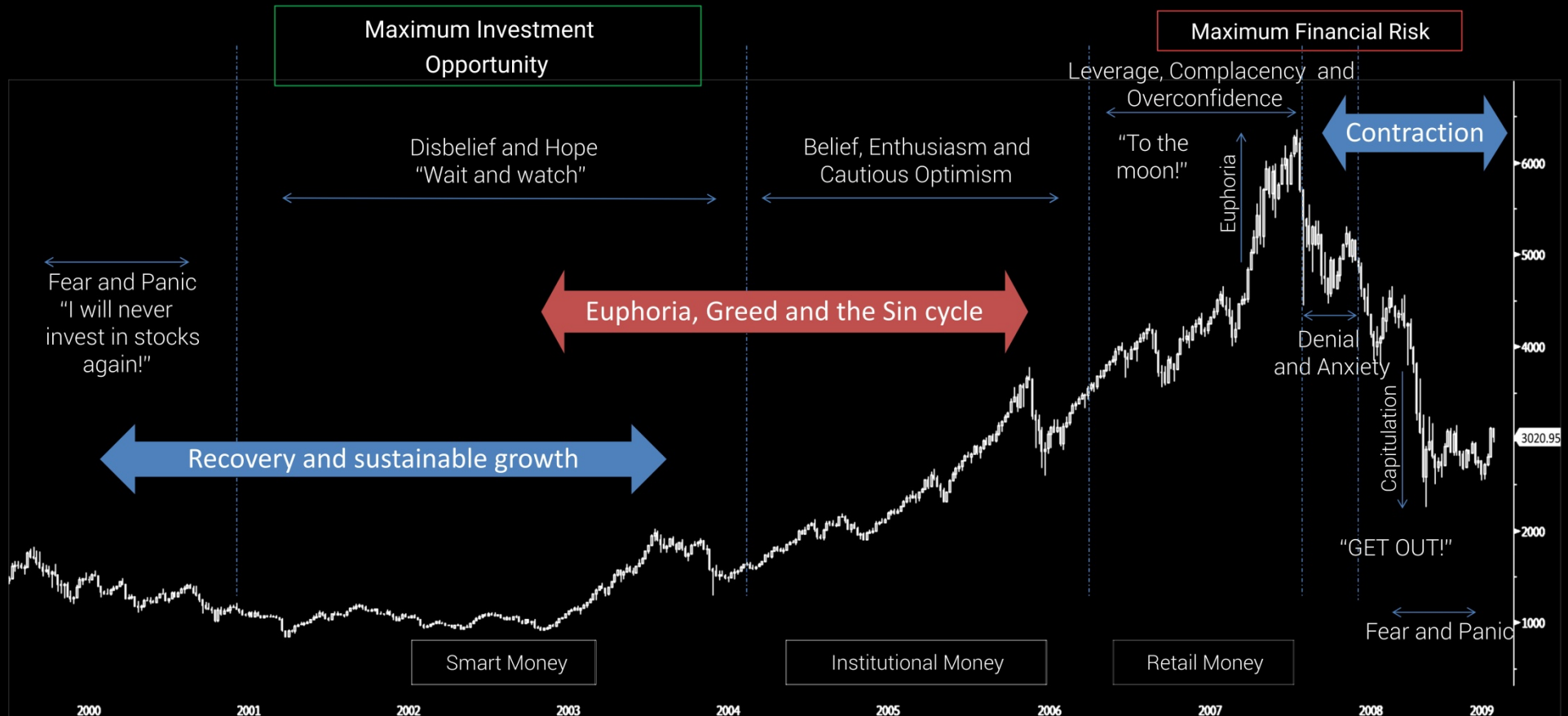
A Risk On environment is one wherein predictive analytics data with regards to the economy, geopolitics and industry are positive. quant Flexi Cap Fund will align its portfolio towards stocks, sectors/themes that are highly dependent on economic growth which prosper during this period

On the contrary, when uncertainty rises and predictive analytics data turn gloomy about the future outlook we are in a Risk Off environment. During this phase, quant Flexi Cap Fund will align its portfolio towards safer stocks, themes/sectors which are less vulnerable to a weakening outlook

**Using Dynamic Money Management, quant Flexi Cap fund will rebalance its portfolio to align with the changing market dynamics, thus, endeavouring to deliver superior risk-adjusted returns**



*"Remember, everything in this universe is elliptical or circular in motion; that applies both to the abstract and the concrete, the mental, physical and spiritual. Every thought you think makes a circle, and it comes back to you." — W.D. Gann*



We believe **timing** is a significantly overlooked factor in investing, and one, that we want to move beyond by giving primary importance to the timing of our decisions. It **is the essence of adaptive asset allocation - adapt and generate alpha**, or underperform.

**The quandary of financial markets has always been whether a given market move is a long-term trend reversal**, or just a medium-term retracement in the continuation of a long-term trend. Fortunes can be made or lost on the predicted answer to that deceptively simple but incredibly complex question. **Without an answer to that question, in the art and science of money management, all analytical methodologies and legions of experts are ineffectual and merely intellectual exercises. This is why we believe that timing is everything.**

Though its conventionally considered a risky strategy, we have a different perspective – **timing and investing are inseparable activities. Any investing act has a component of timing that irreversibly affects the value derived from the investment.** Though majority of investing wisdom is focused on conventional ‘value investing’ and ‘buy and hold’, consider the fact that billionaire Warren Buffet earned 99% of his wealth after the age of 50. Can the average investor really wait that long when investing goals can be much nearer term? **We believe investing with a ‘perpetuity’ mindset leads to sub-optimal results.**



*A truism for all markets is that when everyone has found the key, the lock has already changed. Explore the unexplored!*



As Niels Bohr famously remarked, “it is very hard to make predictions, especially about the future.” Any market participant, would more or less agree with that statement. They would also agree that the task becomes exponentially more difficult with cross-asset, cross-market forecasts.

As we go further out into the future, the cumulative amount of relationships and independent attributes that need to be analyzed and predicted almost approach infinity.

A decade ago, we started out with a vision that substantially different than the prevailing perspective & practices of that time - **Multiple data points outside the popular domain must be collected and synthesized into investment decisions using predictive analytics, as only differentiated research can lead to novel insights.**



quant's Predictive Analytics Indicators are identifiers of inflexion points and opportunities in the complex investing environment. They provide clarity during difficult times when there are many questions that entail event and polity risk.

Market moves are highly dependent on the aptitude and appetite of market participants. To address this, we, at quant, track several proprietary indicators which **measure market sentiments from different perspectives.**

**Extreme euphoria or fear can be gauged by many of these indicators, helping us to deduce how players are positioned and how they react to a particular situation.**

quant objectively follows this paradigm, ever enhancing domain knowledge with technology as an enabler, to develop tools and techniques, and translating them into **indicators that have accurately been able to identify cross asset and cross market inflexion points.**



*“When you change the way you look at things, the things you look at change.” — Max Planck*

At quant, we have studied volatility as a distinct asset class for more than a decade, having extensively utilised its signals to safeguard capital. The extraordinary monetary policies that followed have provided artificial support to investor confidence and as a result, every dip was bought to a new high.

**qGR suggests a prolonged period of volatility, which based on cycles analytics could last upto 2047 as global markets search for a new equilibrium.**

*Paraphrasing from chaos theory: the butterfly has flapped its wings, and the resultant tornado is gaining in strength.*



Looking at global flows from a binary DM / EM perspective, DM inflows enjoyed a consistent period of upswing since March 2009 till January 2018 post which the tide of inflows hit its peak. Since then, global markets have seen a period of considerable outflows from DMs which continues even today. In contrast, EM flows have been fairly strong and continue to look vibrant. The flows trajectory indicate that US and Europe will take the brunt of a sanguine flow trajectory, though Japan will relatively outperform its DM peers. This current trajectory of flows further supports our call of EM outperforming DM, both in absolute and relative terms.

**During the second and third quartiles of the 2017 – 2047 Global Reset, as one of the factors supporting our call of a massive wealth shift from West to East, quant Liquidity Analytics anticipates generation of good liquidity to be higher in Asia relative to US and Europe. India will be one of the biggest beneficiaries of this money flight.**





qGR believes 2018-2023 will be remembered as the most volatile phase in global financial markets history. Volatility indices will remain elevated for a long period of time, with spikes of 50-60% a possibility on multiple occasions. Price moves of 10-15% on a weekly or monthly basis will become the norm. This will be followed by a phase of Global Reset which can last up to 2047.. In the Global reset phase, the world as we know it will significantly change shape. Money will flow from DMs to EMs. Asia and India, in particular, will be the biggest beneficiaries during this period.

In this changing environment, nothing will transpire in a linear fashion, which would make entry and exit decisions of paramount importance. Passive, buy and hold strategies will underperform, while adaptive asset allocation investment strategies will deliver alpha returns.

The crucial requirement for being relevant and successful in this phase will be the ability to adapt. It has always been our endeavor to make volatility our friend and ride past it by using a dynamic style of money management. Hence, we believe that quant Flexi Cap is well-equipped to ride through the roller-coaster of markets.



**Sandeep Tandon | Chief Investment Officer**

Sandeep is the founder & chief investment officer of the quant Group and has a vast experience of over 27 years in the capital markets. His journey in the money management business started in FY 1992-93 with GIC mutual fund (a JV partner with George Soros in India) where he was a trainee. He later joined IDBI Asset Management (now Principal Asset Management), where he was a founding member and was part of the core team that initialized the asset management business. He played a key role in devising, conceptualizing and marketing one of India's most successful mutual fund schemes: IDBI I-NITS 95. Furthermore, Sandeep worked in pivotal positions at several reputed financial services firms including ICICI Securities (a JV partner with J P Morgan in India), Kotak Securities (a J V partner with Goldman Sachs in India) and REFCO (erstwhile global derivatives firm). He has also worked at the Economic Times Research Bureau (a research wing of Bennett, Coleman and Company Limited).

Sandeep's credentials as a Global Macro Strategist are well established. He has channeled his vast experiences, interests and novel thinking into build the predictive analytics framework and the dynamic VLRT investment framework of the quant group. It is these frameworks coupled with his deep understanding of various asset classes at a global level, including, credit, commodities, equities and now digital currencies that enable Sandeep in definitive identification of market inflexion points and arrive at conclusive micro and macro calls.

Sandeep has a strong belief in quant Group's role as a knowledge partner in creating awareness about latest developments in investment philosophy and ideas, such as behavioral research. It is for this reason that he believes investor education is of utmost importance and the group, under his leadership, has undertaken many initiatives in this regard. Based on this belief Sandeep authored a book titled 'Being Relevant' which was published in May 2019. This book builds on research covering decades, even centuries of data points, distilled through quant's VLRT framework and predictive analytics indicators. The book further outlines the potential trajectory for the world in the coming decades that can help money managers and investors prepare for volatile times which will upend the conventional analytical methods and beliefs of the past decades.



**Ankit Pande | Fund Manager**

Ankit has an experience of over 9 years in Indian equities and over 3 years in software products. He started his career in core banking software with Infosys' Finacle, nurturing the product with large banking clients in APAC and small and mid-sized banks in India. He then moved in to equity research, along the way picking up the (U.S. based) CFA charter and a masters in business administration from The Chinese University of Hong Kong in 2017, being placed on the school's Dean List. He won the Thomson Reuters StarMine Award for best stock picker in the IT sector in 2014 and is a lifetime member of the Beta Gamma Sigma academic honour society. Over 2015-2019, Ankit ventured into seed stage fund raising, equity sales & relationship management in APAC. In his spare time, Ankit likes to read books on business cycle theory, macroeconomics & geopolitics.



<b>Investment Objective</b>	<ul style="list-style-type: none"> <li>• Capital appreciation over long term</li> <li>• Investing in a portfolio of Large Cap, Mid Cap and Small Cap companies.</li> </ul>
<b>Benchmark Index</b>	NIFTY 500 TRI
<b>Investment Category</b>	Flexi Cap
<b>Plans Available</b>	<b>quant Flexi Cap Fund</b> – Growth Option – Direct & Regular <b>quant Flexi Cap Fund</b> – Income Distribution cum Capital Withdrawal Option (Payout & Re-investment facility)– Direct & Regular
<b>Entry Load</b>	Nil
<b>Exit Load</b>	Nil
<b>Fund Managers</b>	Mr. Sandeep Tandon   Mr. Ankit Pande   Mr. Sanjeev Sharma   Mr. Vasav Sahgal
<b>Minimum Application</b>	Purchase: Rs.5,000/- plus in multiple of Re.1 thereafter
<b>Additional Amount</b>	Additional Purchase: Rs. 1,000/- and in multiples of Rs. 1/- thereafter Repurchase: Rs. 1,000/-
<b>Systematic Investment Plan (SIP)</b>	Rs. 1000/- and multiple of Re. 1/-

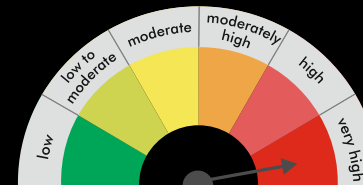


quant Flexi Cap Fund is an open ended dynamic equity scheme investing across large cap, mid cap, small cap stocks. This product is suitable for investors who are seeking\*:

- Capital appreciation over long term
- Investments in equity and equity related Securities

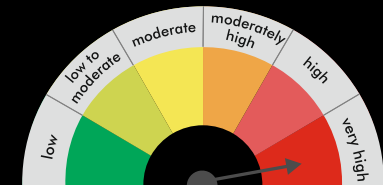
\*Investors should consult their financial advisors if in doubt about whether the product is suitable for them.

## Scheme Riskometer



Investors understand that their principal will be at moderately high risk.

## Benchmark Riskometer



Investors understand that their principal will be at moderately high risk.

## LINKS



Scheme Information Document  
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quant Mutual Fund Website  
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(erstwhile quant Consumption Fund)

**quant Money Managers Limited**

**Corporate Office:** 6th Floor, Sea Breeze Building, Appasaheb Marathe Marg, Prabhadevi,

Mumbai - 400 025. | Tel: +91 22 6295 5000 | Whatsapp: +91 9920 21 22 23

E-mail: [help.investor@quant.in](mailto:help.investor@quant.in) | [help.distributor@quant.in](mailto:help.distributor@quant.in) | [www.quantmutual.com](http://www.quantmutual.com)