

quant⁺
HEALTHCARE
FUND

An open ended equity scheme investing
in Healthcare sector

quant⁺
multi asset, multi manager



NFO Period: June 27, 2023 – July 11, 2023

The Evergreen Theme



“

The first wealth is health

– Ralph Waldo Emerson

”

- The core innovation behind the VLRT Framework is the synthesis of various dimensions to identify inflexion points, long before the larger trend plays out and therefore at quant, we are inflexion point and cycles strategists, instead of momentum chasers. The difference in looking for inflexion points is that it allows us to position ourselves at the most opportune phases of the cyclical flow of markets
- Through Predictive Analytics platform, our Cycles Analytics framework works to identify cycles of various lengths and amplitudes, across asset classes and the inter-linkages and overlaps of these multifarious cycles are synthesized into the business cycle. In May'23, we launched the 'quant Business Cycle Fund', with the objective to provide investors, with a high risk appetite, a safe avenue through mutual funds to capitalise specifically on cycles
- We are today at an important juncture, as the VLRT multi-dimensional Framework clearly points out that a medium term bottoming of Risk Appetite is very near providing the impetus for a new business cycle. The last time the VLRT framework multi-dimensional variables were coming together to indicate such a turning point was in March-April 2020, post which there were strong resulting trends to the downside and upside respectively
- The advantage of taking a position in inflexion points is that the risk-reward ratio is the most favorable, which makes a significant difference to risk-adjusted performance. At the confluence of various cycles, the mathematics of market patterns starts working in favor of dynamic money managers like us
- As per the VLRT Framework, specifically Cycles Analytics, 2023 is the culmination of several cycles including the war, and financial crisis cycles. The renewed hype around de-dollarization, which we have been talking about since 2019, is similarly due to long-term monetary and currency cycles
- Post Q3 of FY23, markets may embark on a multiyear bull run as global Risk Appetite Analytics for various countries and multi asset classes will bottom out. Liquidity Analytics have already bottomed out as global tightening cycle has peaked out in Q4 of 2022. To ride this wave, and the resulting business cycle, we are launching series of thematic funds which are strongly correlated with cyclical upturns and quant Healthcare is one of the evergreen opportunity



In the current decade, constant involvement and consumption of healthcare along the three vectors of Prevention, Diagnosis and Treatment, blanketed by Insurance services, will be perennial



In Prevention

innovating to combat new disease variants and developing newer molecules



In Diagnosis

expanding geographic coverage and gamut of diseases and associated services



In Treatment

along with hospitals, traditional and alternative therapies such as those offered in Allopathy, Ayurveda, Homeopathy, Naturopathy, and adopting New-age Technologies



In Insurance

increased demographic penetration with increased coverage

Healthcare sector has potential to be a larger component of broader indices

Overview

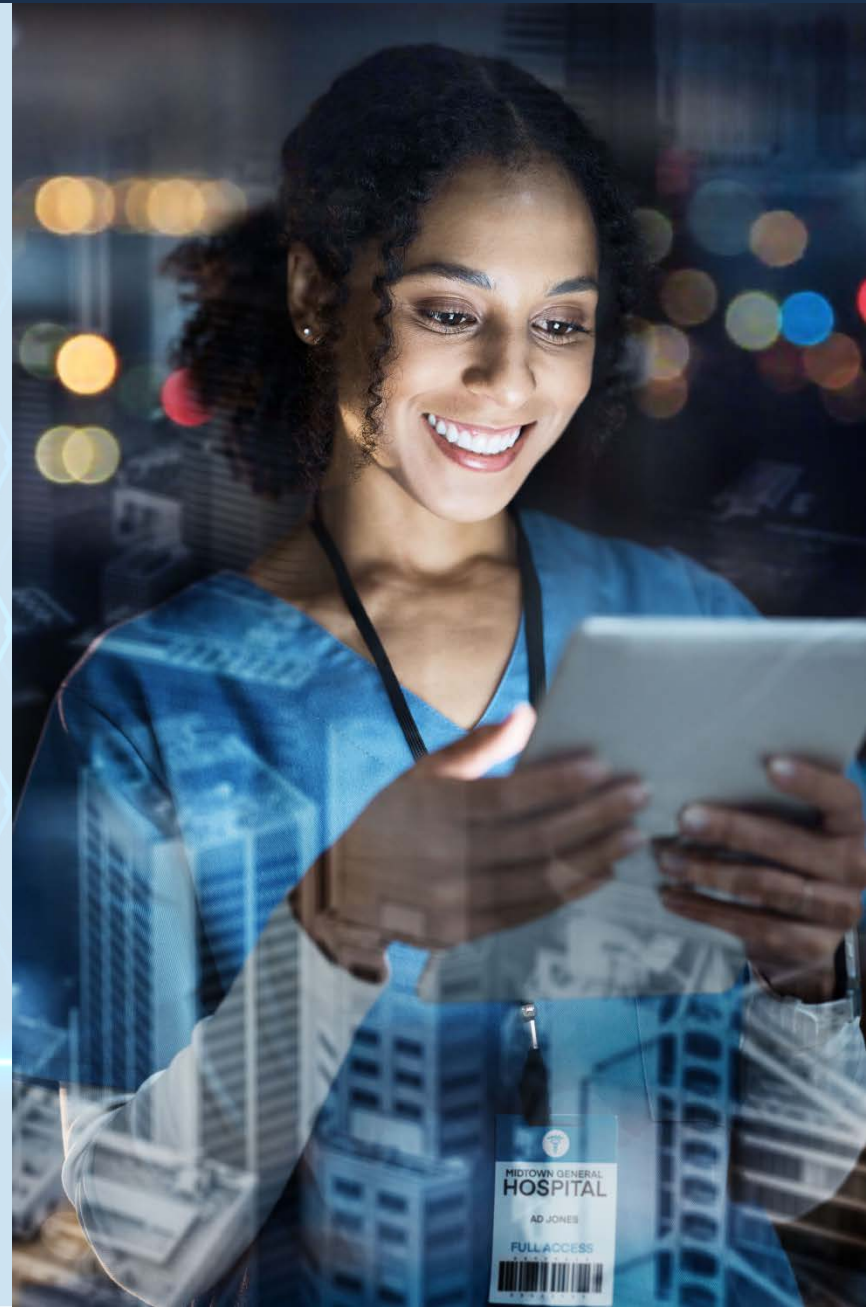
- In 2022, India's healthcare industry witnessed high growth in deal value, reaching almost USD 6.14 billion from USD 3.69 billion in 2021
- The Indian medical tourism market was valued at USD 2.89 billion in 2020 and is expected to reach USD 13.42 billion by 2026
- Businesses are reducing the risk of dependencies on single jurisdiction global supply chains and seeking domestic organic and inorganic opportunities
- Covid-19 spurred health consciousness, widening the scope for more investments in advanced technology to combat future pandemics or existing life-threatening diseases

Significant Trends

- Growing lifestyle diseases bring rising opportunities in point of care (POC) diagnostics market and over the counter (OTC) pharmaceuticals
- The digitalization of the health industry is expected to be in high demand, due to proliferation of e-pharmacies, from tele-health to Digital Therapeutics (DTx)
- Pharma and MedTech manufacturing expected to bring billions in investments encouraged by the production led incentive (PLI) scheme and China +1 strategy
- Growth of healthcare Unicorns due to the booming startup ecosystem, with the advancements in National Health Stack (Big Data, AI/ML) in pursuit of healthcare for all

Market Drivers

- Union Budget 2023 (*Amrit Kaal* Budget) has laid the groundwork for healthcare infrastructure, technologically assisted solutions, and eradication of diseases
- The government has taken into consideration the R&D in healthcare by expanding facilities in the Indian Council of Medical Research (ICMR) Labs
- Focus has shifted from managing illness to wellness, spurring spends on wellness
- The middle-class population in India, with considerable disposable income, is demanding better healthcare services





85% clinicians used teleconsultation & digital platforms during the lockdown



50% doctors found digital platforms to be an effective tool for patient interactions



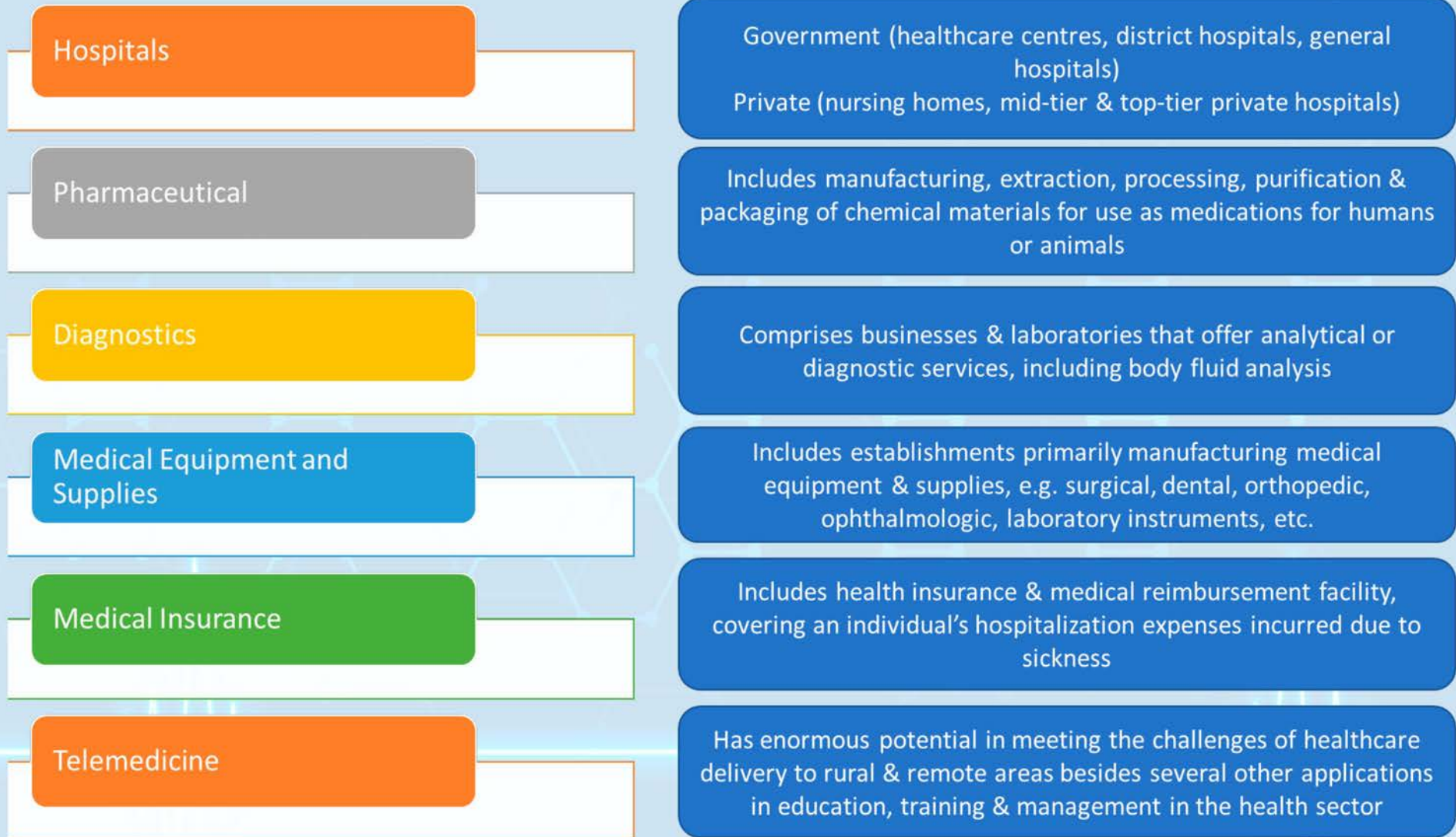
80% teleconsultation services were from first-time users



44% teleconsultations were from non-metro cities

How India accessed healthcare during March 1, 2020 – May 31, 2020

- In a survey of 800 physicians conducted by BCG across metros and tier-1 cities, digital healthcare emerged as a viable alternative to traditional delivery models
- Telemedicine and e-Health are now considered to be potential solutions for addressing this lack of access, on account of the extensive smartphone penetration in India and improving mobile connectivity
- Affordable and quality healthcare can be enabled by Artificial Intelligence, wearables, and other mobile technologies as well as Internet of Things
- A timely 5-minute consultation enabled by telemedicine can save lives and avoid huge downstream costs





Fund Positioning

- For investors wishing to participate in opportunities within the **healthcare sector** benefiting from a strong focus on growth via increased access to healthcare backed by innovation and technology
- Investors with a long-term horizon and willing to participate in **one of the fastest growing sectors promoting health consciousness, wellness, and healthier lifestyles**

Fund Strategy

- The scheme will **invest at least 80% in healthcare, life sciences, insurance and wellness companies that are expected to benefit from increased investments in healthcare infrastructure and service delivery, including advanced medical technology.** These include pharmaceuticals, biotech, hospitals, medical devices, diagnostic services, clinical trials, outsourcing, telemedicine, medical tourism, health insurance, medical equipment, MedTech etc.
- Flexibility to invest in companies, across market caps, to **optimize risk-return payoffs**
- Being inflexion point strategists, our **money managers will construct a focused or diversified portfolio, based on the sub-sector outlook**
- **VLRT, our risk mitigating investment framework, and Predictive Analytics tools will be used to dynamically manage the known risks and identifying opportunities** across the portfolio



Demographic, Epidemiological, and Health Transitions

With 73 mn households moving into the middle class in next 10 years, rising chronic diseases and lifestyle disorders are enhancing healthcare demand, rising income levels are pushing demand for proactively seeking preventive healthcare services



Medical Value Travel

India is fast emerging as an attractive destination for medical value travellers from across the globe. Wellness tourism is growing fast as consumers integrate wellness into their travel plans.



Enabling Policy Environment

Rising public health expenditure to 2.5% of GDP by 2025, *Ayushman Bharat* and *Aatmanirbhar Bharat Abhiyaan*, investment of USD 200 bn in medical infrastructure by 2024



Demand Supply Gap

To meet the growing demand for healthcare in India, achieving the target of 3 beds per 1,000 people by 2025, a ratio of 3 doctors and 5 nurses per 1,000 people by 2034, is on the cards and will spur significant investments in healthcare infrastructure



Technology Investments

Enhanced adoption of telemedicine and digital technologies, emergence of PPP models in healthcare, foray of private hospital chains into Tier 2 and Tier 3 cities, State initiatives to attract PPP investments



Health Insurance

With increasing demand for affordable and quality healthcare, penetration of health insurance is poised to grow exponentially in the coming years



Potential for strong earnings growth due to rising demand for healthcare and disease prevention post Covid 19



Medtech blends technology with healthcare to drive future growth through monitoring devices, AI, robotics and 3D printing



Potential of resilience to economic downturns while displaying less volatility



Diversification opportunities through several healthcare sub-sectors



Market cap agnostic and unconstrained approach to optimize the risk-return payoff



Investment Process

Global Risk Appetite Analysis and Global Liquidity Analysis to determine the flow of money across asset classes, regions and countries

Indian Risk Appetite Analysis and Domestic Liquidity Analysis to determine whether it is a "Risk On / Risk Off" Environment

Money Flow Analysis can help identify stocks at inflection points that are experiencing a shift in perception

The VLR components of our VLRT framework spring into action and help us shortlist stocks

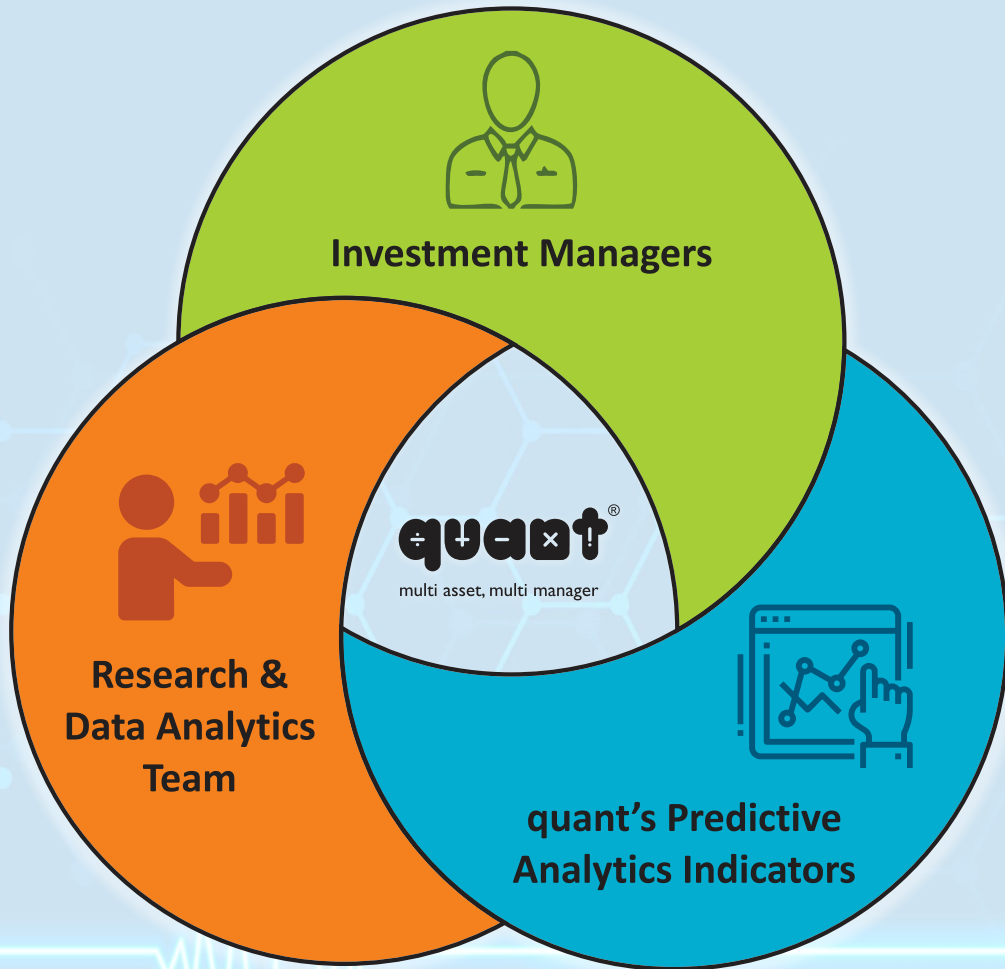
Lastly, it comes down to "Timing" – a function of all our analytical factors

quant
Port-
folio

quant pursues global research with a focus on financial markets and the real economy which includes the real economy and leveraged economy. We place a large emphasis on the role of participants' behavior. This idea has evolved into a multi-dimensional research perspective which is now formulated in our VLRT framework.

In a dynamic world, it is not just a choice but a necessity to adopt a multi-dimensional approach

The world is becoming non-linear and parabolic and to stay relevant, money managers must think with an unconstrained mind, actively update their methods and earnestly search for absolute returns, considering all markets and asset classes



“Analysis Adds Up”

We believe safeguarding investor wealth is paramount. Apart from reducing risk by investing **across asset classes**, we take diversification to another dimension by ensuring every investment decision comes from a focused discussion between **investment managers, research analysts and analytics team** – each with diverse sets of capabilities and experiences

VLRT



DYNAMIC REBALANCING



MuM*
Rs. 26,000 Crores⁺

Folios*
28 Lacs⁺

*Total folios and MuM (Money under Management) data as on June 26, 2023

performance of quant MF schemes | managed by the fund manager

Fund	Fund Manager	6 Months		1 Year		3 Years		5 Years		Since Inception	
		Fund	BM	Fund	BM	Fund	BM	Fund	BM	Fund	BM
quant Small Cap Fund (Inception Date: Oct. 29, 1996)	Ankit Pande, Vasav Sahgal, Sanjeev Sharma	10.12%	9.35%	40.39%	28.99%	59.42%	37.69%	26.89%	13.46%	31.05%	14.63%
quant Tax Plan (Inception Date: Apr. 13, 2000)	Ankit Pande, Vasav Sahgal	0.16%	4.11%	22.56%	20.73%	41.93%	24.97%	24.61%	13.07%	37.05%	13.43%
quant Mid Cap Fund (Inception Date: Mar. 20, 2001)	Ankit Pande, Vasav Sahgal, Sanjeev Sharma	1.95%	10.29%	27.67%	31.12%	39.54%	33.57%	22.08%	16.33%	29.82%	17.36%
quant Multi Asset Fund (Inception Date: Apr. 17, 2001)	Sandeep Tandon, Ankit Pande, Sanjeev Sharma, Vasav Sahgal, Varun Pattani	1.42%	0.88%	22.19%	11.39%	37.09%	14.85%	21.98%	8.50%	23.75%	N.A.
quant Absolute Fund (Inception Date: Apr. 17, 2001)	Sanjeev Sharma, Ankit Pande, Vasav Sahgal	-0.53%	3.72%	17.78%	15.99%	33.32%	17.44%	20.47%	11.89%	39.52%	11.90%
quant Active Fund (Inception Date: Apr. 17, 2001)	Ankit Pande, Vasav Sahgal, Sanjeev Sharma	-0.24%	6.11%	23.76%	23.96%	37.89%	29.11%	22.39%	13.81%	44.94%	14.62%
quant Liquid Fund (Inception Date: Oct. 03, 2005)	Sanjeev Sharma	3.25%	3.34%	6.23%	6.44%	5.03%	4.66%	5.85%	5.48%	13.27%	6.84%
quant Large & Mid Cap Fund (Inception Date: Jan. 08, 2007)	Ankit Pande, Vasav Sahgal, Sanjeev Sharma	1.04%	6.32%	23.05%	24.46%	27.24%	28.02%	16.84%	14.42%	22.00%	15.27%
quant Infrastructure Fund (Inception Date: Sep. 20, 2007)	Ankit Pande, Vasav Sahgal	-1.54%	7.07%	23.91%	22.66%	50.46%	24.50%	24.63%	14.32%	9.12%	9.16%
quant Focused Fund (Inception Date: Aug. 28, 2008)	Ankit Pande, Vasav Sahgal, Sanjeev Sharma	1.72%	4.11%	21.87%	20.73%	28.67%	24.97%	15.45%	13.07%	19.40%	13.43%
quant Flexi Cap Fund (Inception Date: Oct. 17, 2008)	Sandeep Tandon, Ankit Pande, Sanjeev Sharma, Vasav Sahgal	1.60%	4.11%	26.06%	20.73%	39.28%	24.97%	21.76%	13.07%	20.47%	13.43%
quant ESG Equity Fund (Inception Date: Nov. 05, 2020)	Ankit Pande, Sanjeev Sharma, Vasav Sahgal	0.37%	2.80%	24.21%	15.55%	N.A.	N.A.	N.A.	N.A.	37.50%	17.15%
quant Quantamental Fund (Inception Date: May. 03, 2021)	Ankit Pande, Sandeep Tandon, Sanjeev Sharma, Vasav Sahgal	7.90%	4.11%	40.48%	20.73%	N.A.	N.A.	N.A.	N.A.	23.52%	14.02%
quant Value Fund (Inception Date: Nov. 30, 2021)	Sandeep Tandon, Ankit Pande, Sanjeev Sharma, Vasav Sahgal	2.63%	4.11%	32.79%	20.73%	N.A.	N.A.	N.A.	N.A.	13.78%	7.01%
quant Large Cap Fund (Inception Date: Aug. 11, 2022)	Sandeep Tandon, Ankit Pande, Sanjeev Sharma, Vasav Sahgal	1.51%	2.37%	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	4.08%	5.28%
quant Overnight Fund (Inception Date: Dec. 05, 2022)	Sanjeev Sharma	3.18%	3.12%	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	6.69%	6.60%
quant Gilt Fund (Inception Date: Dec. 21, 2022)	Sanjeev Sharma	4.02%	4.59%	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	8.53%	9.18%
quant Dynamic Asset Allocation Fund (Inception Date: Mar. 24, 2023)	Sandeep Tandon, Ankit Pande, Sanjeev Sharma, Vasav Sahgal	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	23.17%	24.13%
quant Business Cycle Fund (Inception Date: May. 30, 2023)	Sandeep Tandon	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	20.54%	25.57%
quant BFSI Fund (Inception Date: Jun. 02, 2023)	Vasav Sahgal	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	4.69%	14.58%

Note: Data as on June 23, 2023; **Past performance may or may not be sustained in future.** Returns less than 1 year are simple annualised and above 1 year are CAGR.

*BM – Benchmark of the scheme. Please [click here](#) for complete disclosures

performance of quant MF schemes | outperformance across all categories

quant MF Schemes	AUM (in Crore)	Scheme Returns (Mar 24,2020-Jun 23,2023)	quant MF Schemes Outperformance Relative to Respective Benchmark Indices (Mar 24,2020-Jun 23,2023)	quant MF Schemes Outperformance Relative to Nifty (Mar 24,2020-Jun 23,2023)	Industry Ranking (3 years Returns)	Industry Ranking (5 years Returns)	Sharpe ratio (category average)	Ranking (based on Sharpe ratio)	Sortino ratio (category average)	Ranking (based on Sortino Ratio)	Jensen's Alpha (in %) (category average)	Ranking (based on Jensen's Alpha)
quant Active Fund*	4649	282%	93%	142%	No. 1	No. 1	1.15 (0.76)	No. 1	1.55 (0.87)	No. 1	12.70 (2.73)	No. 1
quant Small Cap Fund*	5400	490%	232%	350%	No. 1	No. 1	1.60 (1.01)	No. 1	1.75 (1.05)	No. 1	21.07 (7.05)	No. 1
quant Tax Plan*	3929	317%	157%	178%	No. 1	No. 1	1.35 (0.73)	No. 1	1.65 (0.71)	No. 1	17.69 (4.01)	No. 1
quant Infrastructure Fund*	907	361%	185%	221%	No. 1	No. 1	1.25 (0.78)	No. 1	1.23 (1.01)	No. 1	16.83 (9.25)	No. 1
quant Mid Cap Fund*	2121	276%	57%	137%	No. 1	No. 1	1.23 (0.79)	No. 1	1.17 (0.66)	No. 1	9.87 (0.87)	No. 1
quant Flexicap Fund*	1562	297%	137%	158%	No. 1	No. 1	1.26 (0.66)	No. 1	1.41 (0.51)	No. 1	16.61 (0.56)	No. 1
quant Absolute Fund*	1221	208%	108%	68%	No. 1	No. 1	1.23 (0.55)	No. 1	1.37 (0.76)	No. 1	15.87 (3.19)	No. 1
quant Multi Asset Fund*	822	228%	120%	88%	No. 1	No. 1	1.22 (0.57)	No. 1	1.31 (0.59)	No. 1	14.10 (4.10)	No. 1
quant Large & Mid Cap Fund*	875	186%	6%	47%	No. 3	No. 2	1.06 (0.80)	No. 1	1.01 (0.81)	No. 1	7.19 (5.05)	No. 1
quant Focused Fund* (large cap)	296	194%	34%	55%	No. 2	No. 2	1.03 (0.76)	No. 1	1.24 (0.86)	No. 2	6.26 (2.01)	No. 1
quant ESG Fund**	165	131%	79%	77%	N/A	No. 1 (1 & 2 years)	N/A	N/A	N/A	N/A	N/A	N/A
quant Quantamental Fund***	747	57%	25%	30%	N/A	No. 1 (1 year)	N/A	N/A	N/A	N/A	N/A	N/A
quant Value Fund****	695	22%	11%	12%	N/A	No. 3 (1 year)	N/A	N/A	N/A	N/A	N/A	N/A
quant Large Cap Fund#	290	4%	-1%	-2%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

*NAV for both Growth & IDCW options recorded as June 23, 2023 | AUM as on June 23, 2023 | Risk Measures have been calculated using monthly returns for the last three years.**1st NAV 05 Nov 2020-quant ESG Fund;***1st NAV 03 May 2021-quant Quantamental Fund;****1st NAV 30 Nov 2021-quant Value Fund;#1st NAV 11 Aug 2022-quant Large Cap Fund; | Source: AMFI ACE Equities quant Global Research (qGR)

**Sandeep Tandon | Founder & Chief Investment Officer**

Sandeep is the founder & chief investment officer of the quant Group and has a vast experience of over 27 years in the capital markets. His journey in the money management business started in FY 1992-93 with GIC mutual fund (a JV partner with George Soros in India) where he was a trainee. He later joined IDBI Asset Management (now Principal Asset Management), where he was a founding member and was part of the core team that initialized the asset management business. He played a key role in devising, conceptualizing and marketing one of India's most successful mutual fund schemes: IDBI I-NITS 95. Furthermore, Sandeep worked in pivotal positions at several reputed financial services firms including ICICI Securities (a JV partner with J P Morgan in India), Kotak Securities (a J V partner with Goldman Sachs in India) and REFCO (erstwhile global derivatives firm). He has also worked at the Economic Times Research Bureau (a research wing of Bennett, Coleman and Company Limited)

Sandeep's credentials as a Global Macro Strategist are well established. He has channeled his vast experiences, interests and novel thinking into building the Predictive Analytics framework and the dynamic VLRT investment framework of the quant group. It is these frameworks coupled with his deep understanding of various asset classes at a global level, including, credit, commodities, equities and now digital currencies that enable Sandeep in definitive identification of market inflexion points and arrive at conclusive micro and macro calls.

Sandeep has a strong belief in quant Group's role as a knowledge partner in creating awareness about latest developments in investment philosophy and ideas, such as behavioral research. It is for this reason that he believes investor education is of utmost importance and the group, under his leadership, has undertaken many initiatives in this regard. Based on this belief Sandeep authored a book titled 'Being Relevant' which was published in May 2019. This book builds on research covering decades, even centuries of data points, distilled through quant's VLRT Framework and Predictive Analytics indicators. The book further outlines the potential trajectory for the world in the coming decades that can help money managers and investors prepare for volatile times which will upend the conventional analytical methods and beliefs of the past decades

**Ankit Pande, CFA | Money Manager**

Ankit has an experience of over 12 years in Indian equities and over 3 years in software products. He started his career in core banking software with Infosys' Finacle, nurturing the product with large banking clients in APAC and small and mid-sized banks in India. He then moved in to equity research, along the way picking up the (U.S. based) CFA charter and a masters in business administration from The Chinese University of Hong Kong in 2017, being placed on the school's Dean List. He won the Thomson Reuters StarMine Award for best stock picker in the IT sector in 2014 and is a lifetime member of the Beta Gamma Sigma academic honour society. Over 2015-2019, Ankit ventured into seed stage fund raising, equity sales & relationship management in APAC. In his spare time, Ankit likes to read books on business cycle theory, macroeconomics & geopolitics

**Sanjeev Sharma | Money Manager**

Sanjeev brings along a rich and diverse experience in the Capital Markets of over 18 years to his role of a Money Manager. He has obtained an M.Com, PG Diploma in Business Administration (Finance) and Certified Treasury Manager (Forex & Risk Management). He has been associated with various schemes of quant mutual fund since 2005. Sanjeev specializes in analysis of credit risk and is responsible for monitoring and assessing investment opportunities across asset classes. He has a deep understanding of macroeconomic policies and its impact on the credit markets. Over the years, Sanjeev has built formidable relationships with key treasurers in the industry. In his spare time, Sanjeev enjoys reading, listening to music and traveling

**Vasav Sahgal, CFA | Money Manager**

Vasav is one of the youngest and most dynamic top rated Money Manager in the Mutual fund Industry. After clearing 3 levels of the CFA program, he started his journey with the quant Group as an investment analyst for equity as well as fixed income instruments. On a day to day basis, he is primarily responsible for equity asset allocation and credit research. Vasav is passionate about developing models using coding and has been deploying advanced data analytics in python for improved valuation analytics. Given his role, Vasav is the embodiment of our strategy – Adaptive Asset Allocation. In his spare time, Vasav enjoys drumming and reading financial literature extensively

NFO Period	New Fund Offer Opens on: June 27, 2023 New Fund Offer Closes on: July 11, 2023
Investment Objective	The investment objective of the scheme is to seek long term capital appreciation by investing in equity/equity related instruments of companies from the healthcare sector. However, there is no assurance or guarantee that the investment objective of the Scheme will be achieved. The Scheme does not assure or guarantee any returns
Benchmark Index	S&P BSE Healthcare TRI
Investment Category	An open ended equity scheme investing in healthcare sector
Plans Available	quant Healthcare Fund – Growth Option – Direct & Regular quant Healthcare Fund – Income Distribution cum Capital Withdrawal Option (Payout & Re-investment facility)– Direct & Regular
Entry Load	Nil
Exit Load	Nil
Fund Managers	Mr. Sandeep Tandon Mr. Ankit Pande Mr. Sanjeev Sharma Mr. Vasav Sahgal
Minimum Application	Purchase: Rs.5,000/- plus in multiple of Re.1 thereafter
Amount during the NFO and onwards	Additional Purchase: Rs. 1,000/- and in multiples of Rs. 1/- thereafter Repurchase: Rs. 1,000/-
Systematic Investment Plan (SIP)	Rs. 1000/- and multiple of Re. 1/-
Switches	Switch-in requests from equity schemes and other schemes will be accepted up to July 11, 2023 till the cut-off time applicable for switches
Bank Details	Account Name: QUANT HEALTHCARE FUND Account Number: 57500001121250 IFSC Code: HDFC0000060, Branch: HDFC Bank, Fort, Mumbai 400001
RTGS and Transfer	Till the end of business hours on: July 11, 2023
MICR	Till the end of business hours on: July 11, 2023

<p>This product is suitable for investors who are seeking*:</p>	<p>Scheme Riskometer</p>	<p>Benchmark Riskometer</p>
<ul style="list-style-type: none"> • Capital appreciation over long term • Equity Investments in stocks of companies in the healthcare sector 		
<p>*Investors should consult their financial advisors if in doubt about whether the product is suitable for them</p>	<p>Investors understand that their principal will be at moderately high risk.</p>	<p>Investors understand that their principal will be at moderately high risk.</p>

LINKS		
<p>Scheme Information Document Click here</p>	<p>NFO Application Form Click here</p>	<p>quant Mutual Fund Website Click here</p>

ALSO AVAILABLE ON			

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